

A U S T I N C I T Y C O U N C I L

## AGENDA



Thursday, June 22, 2006

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**Purchasing Service Agreement  
RECOMMENDATION FOR COUNCIL ACTION**

**Subject:** Authorize award and execution of a 12-month requirements supply contract with CALCIQUEST, INC., Belmont, NC, for the purchase of sodium hexametaphosphate for the Austin Water Utility in an estimated amount not to exceed \$220,550, with two 12-month extension options in an estimated amount not to exceed \$220,500 per extension option, for a total estimated contract amount not to exceed \$661,650.

**Amount and Source of Funding:** Funding in the amount of \$55,125 is available in the Fiscal Year 2005-2006 Approved Operating Budget of the Austin Water Utility. Funding for the remaining nine months and extension options is contingent upon available funding in future budgets.

**Fiscal Note:** There is no unanticipated fiscal impact. A fiscal note is not required.

**For More Information:** Stephen T. Aden, Supervising Senior Buyer, 974-2021

**Additional Backup Material**

(click to open)

 CALCIQUEST BID TAB

**Purchasing Language:** Lowest bid of five bids received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract is for supply of sodium hexametaphosphate to be purchased by the Austin Water Utility on an as needed basis. This chemical is used in the treatment of the City's municipal water supply to stabilize the water and reduce scale formation in the water plants and pipelines and will be delivered to the Green, Ullrich and Davis Water Treatment Plants.

Sodium hexametaphosphate assists in stabilizing treated drinking water, preventing magnesium and silica from coming out of solution and clogging the filters in the water plant and forming deposits in the distribution mains. The use of the chemical reduces maintenance requirements, increases the quality of the product provided to the Utility customers, and is approved by the National Sanitation Foundation.

MBE/WBE solicited: 0/0      MBE/WBE bid: 0/0

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Six solicitations were issued. There are no MBE or WBE firms listed under this commodity. Five bids were received.

c. The pricing offered represents a 10% increase to the last purchase made February 2005. This can be attributed to the rising costs for chemicals, production, and transportation.

**APPROVAL JUSTIFICATION**

- a. Lowest bidder.
- b. The Purchasing Office concurs with the Austin Water Utility's recommended award.
- c. Advertised In the Austin American-Statesman and on the Internet.

**BID TABULATION**  
**IFB No. SA06100068**  
**(245 Tons Sodium Hexametaphosphate)**

<b><u>VENDOR</u></b>	<b><u>UNIT PRICE</u></b>	<b><u>TOTAL PRICE</u></b>
<b>CalciQuest Inc. Belmont, NC</b>	<b>\$900.00</b>	<b>\$220,500.00</b>
<b>Summit Chemicals Inc. Tulsa, OK</b>	<b>\$916.00</b>	<b>\$224,420.00</b>
<b>Shannon Chemical Corp Malvern, PA</b>	<b>\$1,034.00</b>	<b>\$253,330.00</b>
<b>Sommers Chemical Company Tulsa, OK</b>	<b>\$1,076.20</b>	<b>\$263,669.00</b>
<b>Carus Chemical Co. Peru, IL</b>	<b>\$1,204.80</b>	<b>\$295,176.00</b>